

## ***State Unveils More Companies Expanding in Record-Breaking Economic Development Year***

**STATEHOUSE** (Dec. 18, 2014) – Governor Mike Pence and executives from 16 companies announced today new investments across Indiana expected to create a combined 2,153 new jobs over the next few years.

“Indiana’s strong economy, fiscal responsibility and pro-growth policies make days like this possible,” said Pence. “Today’s announcement includes some of the nation’s fastest growing companies, and they have all either launched in Indiana or are choosing to move here. From tech developers to manufacturing powerhouses, the collective energy of these Hoosier businesses will help power our economy into 2015, creating jobs, promoting opportunities and investing in our future.”

Today’s news comes amidst the state’s record-breaking year of economic development results. In 2014, the Indiana Economic Development Corporation (IEDC) secured job commitments from 285 companies from across the country and around the world, an increase from 261 companies in 2013 and more than any other year on record. The 285 companies anticipate investing \$4.38 billion in their Indiana operations and creating 25,317 new jobs in the coming years. The new positions, which companies anticipate to hire over the next five years, pay an expected hourly wage of \$21.75, above the state’s current hourly wage of \$20.17.

“Looking through the numbers, I see another promising year in Indiana’s future,” said Pence. “Following last year, when we implemented the largest state tax cut in history, this year our corporate income tax began its decline. Meanwhile, companies here at home, across the nation and around the world are committing at record levels to locate their new jobs here. Indiana’s unemployment is dropping, showing some of the largest declines in the nation even while our labor force is growing. It’s a great time to be a business in Indiana and an even better time to be a Hoosier.”

Heavy-equipment parts manufacturer **AMI Industries, Inc.** will invest \$4.2 million to equip and expand its agricultural component production at a 100,000 square-foot facility in Plymouth, creating up to 250 new jobs by 2015. The company also plans to invest \$4.35 million to equip and renovate its automotive manufacturing lines, creating up to 225 additional new jobs by 2017. Currently operating out of its main facility and satellite sites, the expansion will allow AMI Industries to bring satellite operations in house, providing the opportunity to expand into new customer markets.

With more than 100 years’ experience as a manufacturer of custom-designed AC and DC fractional horsepower motors, this year **Bluffton Motor Works** is launching more than 30 new motor ratings for the pool and spa industry. This growth is projected to generate an increase of nearly 100,000 additional motors manufactured at the company’s headquarters in Bluffton, creating up to 70 new jobs by 2017. Investing \$3.6

million into its 400,000 square-foot Bluffton operations, the company currently employs more than 400 full-time associates, including 325 Hoosiers.

Headquartered in Dublin, Ohio, health care services company **Cardinal Health** (NYSE: CAH) will construct and equip a 64,000 square-foot facility in Indianapolis, creating up to 85 new jobs by 2017. Dedicated exclusively to manufacturing Bayer Healthcare's Xofigo<sup>®</sup>, the new facility is expected to be complete in 2017. The \$91-billion health care services company operates two medical products distribution centers and several radiopharmacies in Indiana, which employ more than 240 Hoosiers. Cardinal Health will begin hiring specialized manufacturing roles, chemists, engineers and other professional positions when construction on the facility is complete.

A wholly-owned subsidiary of Ingram Micro (NYSE: IM), **CloudBlue** will invest \$3.74 million to lease, renovate and equip a 110,000 square-foot processing center in Indianapolis, creating up to 50 new jobs by 2017. Providing enterprise information technology asset disposition, onsite data destruction and e-waste recycling services, CloudBlue has more than 100 locations and more than 1,000 customer organizations across the globe.

**Deister Machine Company**, which specializes in the manufacture of vibrating equipment for the mining, quarrying and aggregate industries, plans to invest \$2.8 million to equip its 250,000 square-foot facility in Fort Wayne, purchasing two CNC lathes and a 750 ton press brake, which will be largest in the area. With the new equipment expected to be installed by March 2015, the 102-year-old, family-owned company has already begun hiring for machining and fabricating positions, creating up to 110 new jobs by 2018 to grow the company's workforce beyond its current team of 198 Hoosiers.

Founded in 2012, Middlebury-based **Grand Design RV** is a manufacturer of fifth wheel trailers and travel trailers, recognized as the fourth largest manufacturer of towable recreational vehicles in the industry with 2014 sales of more than \$200 million. To meet the need for more manufacturing capacity, the company will invest \$6.9 million to add 48 acres and infrastructure improvements to its current 67-acre campus, creating up to 330 new jobs over the next few years. Grand Design currently employs 548 full-time associates at its Elkhart County campus.

**Indiana Limestone Company**, the largest Indiana Limestone quarrier in North America, plans to invest \$9.37 million to equip its combined 4,500-acre quarries in Oolitic and Bloomington, creating up to 75 new jobs by 2017. Indiana Limestone Company anticipates expanding its quarry capabilities by more than 40 percent in 2015, allowing it to supply builders with a limestone mix to support growth of Indiana Limestone as a key building material, which today can be seen on structures including the Empire State Building, the Pentagon and more than one third of the U.S. state capital buildings. Indiana Limestone Company, which currently employs more than 130 associates, plans to begin hiring by March.

Homegrown-Hoosier company **iSALUS** is a provider of a fully-unified electronic health records and practice management cloud-based platform. Expanding upon its 15 years of experience in the healthcare industry, iSALUS plans to invest \$485,100 to lease and equip its 5,280 square-foot office at the Stutz Business Center in downtown Indianapolis, creating up to 136 high-wage jobs by 2023. Hiring software engineers and members for its customer service, sales and administrative staffs, iSALUS currently employs 26 full-time Indiana associates and plans to begin hiring next year.

Indianapolis-based **Kite Realty Group** is a full-service, vertically-integrated real estate investment trust focused on the ownership, operation, management, leasing, acquisition, construction, redevelopment and development of neighborhood and community shopping centers. Following the company's merger with Illinois-based Inland Diversified Real Estate Trust earlier this year, Kite Realty plans to invest \$205,000, expanding its corporate offices by 5,865 square feet in June and creating up to 69 new jobs by 2018. Now one of the largest real estate investment trusts in the nation, Kite Realty employs more than 140 associates, with 115 based in Indiana.

**Memory Ventures**, a portfolio of direct-to-consumer e-commerce brands, plans to relocate its headquarters from Los Angeles, California to Fishers, creating up to 134 new jobs by 2018. Memory Ventures will launch Indiana operations next year in a 2,500 square-foot temporary office, with plans to be fully operational by 2016 in a 10,000 square-foot office for Memory Ventures' portfolio brands. Memory Ventures was originally founded in 2007 with its first brand, ScanDigital, and has been featured on the Inc. 500 and Deloitte's Technology Fast 500 lists. The company's new headquarters in Indiana will allow it to increase its service capacity, decrease shipping costs and expand its customer base across the country, which currently includes more than 50,000 consumers a year as well as large clients such as Rubicon Project and Google. In addition, the company is launching a business incubator called Eureka!, where it seeks to partner with entrepreneurs who wish to create new businesses under Memory Ventures' platform.

Named earlier this year one of the 5,000 fastest growing private companies in the United States by Inc. Magazine, **Midwest Automotive Designs** converts vans and trucks into luxury vehicles, specializing in the Mercedes Benz Sprinter platform. With plans to create up to 80 new jobs by 2017, the company operates in a 65,000 square-foot facility in Elkhart and will expand by more than 25,000 square feet within the next 36 months. Midwest Automotive Designs currently employs approximately 100 full-time associates.

An email marketing solutions provider, **nimblejack** plans to invest \$555,000 to lease and equip its current 4,000 square-foot office space in downtown Indianapolis, creating up to 185 new jobs by 2019. Providing consulting, campaign management, automation, custom coding and systems integration and reporting and analytics, nimblejack has locations in New York and Phoenix, Arizona serving customers across the country and was recently presented with the Salesforce Marketing Cloud Services Partner of the Year award.

Indianapolis-based **Probo Medical** purchases, repairs and resells refurbished medical equipment to the healthcare industry. The company, which launched operations earlier this year, plans to invest \$835,000 into its business, creating up to 62 new jobs by 2018. Its north side facility is located at 9855 Crosspoint Blvd. Probo Medical was founded by David Trogden, the former president of Ultra Solutions, a California-based ultrasound equipment business with 55 employees when the company was sold in 2013. Probo is currently hiring for positions in sales and technical roles.

**Ryno Strategic Solutions** is a full-service nationwide Internet marketing company, primarily serving the HVAC, plumbing and other service industries. Formally known as Brickyard Marketing, the company plans to expand its national sales headquarters in a 20,000 square-foot office facility in central Indiana, creating up to 127 new jobs by 2023. Offering services such as search engine optimization, content management, website and app development, call tracking and monitoring, the company is currently hiring for sales, marketing, programmers and client services positions.

**SmartIT**, an information technology firm delivering staffing and technology solutions for some of the largest companies in the country, plans to invest \$4.5 million to expand into a new 40,000 square-foot headquarters facility in Zionsville, creating up to 85 new jobs by 2018. With plans to be operating in the new offices by its 10<sup>th</sup> anniversary in June, the company currently employs 160 Hoosiers.

**South Bend Modern Molding**, a manufacturer of custom molded rubber products founded in 1942, plans to make significant investments to expand production capacity and add new product lines at the company's 100,000 square-foot facility in Mishawaka, nearly doubling employment by creating up to 80 new jobs by 2023. The company, which was named a 2014 Indiana Company to Watch, is currently experiencing exponential growth from its new products using recycled rubber materials, with up to 50 percent of its sales coming from these product lines. South Bend Modern Molding currently employs approximately 100 full-time Indiana associates and plans on expanding employment more than 50 percent over the next three years.

The Indiana Economic Development Corporation offered AMI Industries, Inc. up to \$1,500,000 in conditional tax credits and up to \$100,000 in training grants based on the company's job creation plans of up to 250 new jobs by 2015. Also, AMI Industries was offered up to \$800,000 in conditional tax credits and up to \$200,000 in training grants based on the company's job creation plans of 225 new jobs by 2017. Bluffton Motor Works LLC was offered up to \$450,000 in conditional tax credits and up to \$100,000 in training grants based on the company's job creation plans. Cardinal Health 414, LLC was offered up to \$925,000 in conditional tax credits and up to \$75,000 in training grants based on the company's job creation plans. Deister Machine Company Inc. was offered up to \$935,000 in conditional tax credits based on the company's job creation plans. Grand Design RV, LLC was offered up to \$2,950,000 in conditional tax credits and up to \$200,000 in training grants based on the company's job creation plans. In addition, the IEDC will provide the Elkhart County with up to \$250,000 in infrastructure

assistance from the state's Industrial Development Grant Fund. Ingram Micro Services LLC was offered up to \$195,000 in conditional tax credits and up to \$98,000 in training grants based on the company's job creation plans. iSALUS, LLC was offered up to \$2,040,000 in conditional tax credits and up to \$60,000 in training grants based on the company's job creation plans. KRG Management, LLC was offered up to \$1,000,000 in conditional tax credits and up to \$140,000 in training grants based on the company's job creation plans. ScanDigital Inc., a subsidiary of Memory Ventures, was offered up to \$865,000 in conditional tax credits and up to \$90,000 in training grants based on the company's job creation plans. Midwest Automotive Designs was offered up to \$560,000 in conditional tax credits and up to \$140,000 in training grants based on the company's job creation plans. Nimblejack LLC was offered up to \$2,275,000 in conditional tax credits and up to \$120,000 in training grants based on the company's job creation plans. Probo Medical, Inc. was offered up to \$325,000 in conditional tax credits and up to \$175,000 in training grants based on the company's job creation plans. Ryno Strategic Solutions, LLC was offered up to \$1,550,000 in conditional tax credits and up to \$60,000 in training grants based on the company's job creation plans. Smart IT Staffing, Inc. was offered up to \$900,000 in conditional tax credits and up to \$50,000 in training grants based on the company's job creation plans. South Bend Modern Molding, Inc. was offered up to \$335,000 in conditional tax credits and up to \$100,000 in training grants based on the company's job creation plans. These tax credits are performance-based, meaning until Hoosiers are hired, the companies are not eligible to claim incentives.

The city of Indianapolis supports the projects of Cardinal Health, Ingram Micro Services LLC, iSALUS, KRG Management, LLC and nimblejack at the request of Develop Indy, a business unit of the Indy Chamber. The city of Plymouth approved additional incentives for AMI Industries projects at the request of the Marshall County Economic Development Corporation. The city of Bluffton supports Bluffton Motor Works' project at the request of Wells County Economic Development. The city of Fort Wayne will consider additional incentives for Deister Machine Company's project at the request of Greater Fort Wayne, Inc. Elkhart County supports Grand Design RV's project at the request of the Economic Development Corporation of Elkhart County. Lawrence and Monroe counties will consider additional incentives for Indiana Limestone Company's project. The city of Elkhart supports Midwest Automotive Designs' project at the request of the Economic Development Corporation of Elkhart County. The town of Fishers supports the projects of Memory Ventures and Probo Medical. The town of Zionsville and Boone County will consider additional incentives for SmartIT's project at the request of the Boone County Economic Development Corporation. The city of Mishawaka supports South Bend Modern Molding's project.

### **About AMI Industries**

*AMI Industries, Inc. (AMI) is a Tier 1-2 supplier to the agriculture, automotive, construction, heavy truck and marine industries. AMI operates from seven facilities in Indiana, Michigan and China. AMI mainly produces fluid handling components relating to Powertrain and Chassis systems. AMI is ISO/TS 16949 certified and ISO 14001 certified.*

### **About Bluffton Motor Works**

*Bluffton Motor Works is an American-owned and operated manufacturer of custom-designed AC and DC fractional horsepower motors. Additional offerings include AC and DC right-angle and parallel shaft gearmotors, brushed and brushless DC motor controls, inline reducers and right angle cast iron worm gear reducers. Bluffton also produces a superior line of washdown duty motors, including the HydroDuty stainless steel motor and the HydroWash white epoxy washdown motor.*

*Bluffton Motor Works' vertically integrated, state-of-the-art manufacturing facilities produce the highest quality, most reliable motors in the industry. Incorporating Six Sigma fundamentals with Lean Manufacturing practices throughout its operations has allowed Bluffton to make great strides in eliminating waste and achieving dramatic improvements in manufacturing flow. An on-time delivery rate of 98.8 percent is a direct result of this approach. The Engineering department at Bluffton Motor Works has over 100 years of design and application expertise and is dedicated to providing solutions to the most complex issues faced by its customers. With work well under way to transform the Bluffton Motor Works lab into a world class motor test facility, Bluffton's manufacturing expertise, application experience and testing capabilities establish this company as a leader in domestically produced power transmission solutions.*

### **About Cardinal Health**

*Headquartered in Dublin, Ohio, Cardinal Health, Inc. (NYSE: CAH) is a \$91 billion health care services company that improves the cost-effectiveness of health care. As the [business behind health care](#), Cardinal Health helps pharmacies, hospitals, ambulatory surgery centers, clinical laboratories and physician offices focus on patient care while reducing costs, enhancing efficiency and improving quality. Cardinal Health is an essential link in the health care supply chain, providing pharmaceuticals and medical products and services to more than 100,000 locations each day and is also the industry-leading, direct-to-home medical supplies distributor. The company is a leading manufacturer of medical and surgical products, including [gloves](#), surgical apparel and fluid management products. In addition, the company operates the nation's largest network of radiopharmacies that dispense products to aid in the early diagnosis and treatment of disease. Ranked #22 on the Fortune 500, Cardinal Health employs 34,000 people worldwide. More information about the company may be found at [www.cardinalhealth.com](http://www.cardinalhealth.com) and [@CardinalHealth](#) on Twitter.*

### **About CloudBlue**

*A wholly-owned subsidiary of Ingram Micro, CloudBlue is a leading provider of Enterprise IT Asset Disposition, Onsite Data Destruction and e-Waste Recycling Services worldwide. Our services reduce the risk, cost and complexity associated with securely managing IT assets and consumer electronics throughout their lifecycle in compliance with environmental and data security regulations. With over 100 global locations, we manage the entire asset chain-of-custody seamlessly to provide secure and sustainable reverse logistics solutions for over 1,000 customer organizations.*

**About Diester Machine**

*Deister equipment is customized to specific customer requirements and built to produce material that meets today's rigid specifications. Designed to integrate with all other components within an operation, Deister's reliable separating and sizing equipment is engineered to operate hour after hour, day after day, with minimum attention and maintenance. For more information, visit [www.deistermachine.com](http://www.deistermachine.com).*

**About Grand Design RV**

*Grand Design RV, located in Middlebury Indiana, produces towable fifth wheels and travel trailers for the Recreational Vehicle market. The company was founded in 2012 and in 2014 has achieved sales revenues of over 200 million. Grand Design RV Company is the fastest-growing RV Company in our industry and has achieved the ranking of the fourth largest RV towable company in the industry. These achievements have occurred in less than the two years in business.*

**About Indiana Limestone Company**

*Indiana Limestone Company is unmatched as the premier supplier of Indiana Limestone in a range of beautiful and enduring building products. Founded in 1926 (with predecessor firms that had been quarrying limestone since the mid-1800s), Indiana Limestone Company today remains the provider of choice for this internationally renowned natural stone. Throughout an illustrious history in which its stone has made such iconic structures as the Empire State building, National Cathedral and the Pentagon, Indiana Limestone Company has reliably provided the highest quality products and services carefully tailored to the needs of the market with an environmental, natural focus.*

**About iSALUS**

*Headquartered in Indianapolis, iSALUS provides industry-leading EHR, Practice Management and Medical Billing solutions to thousands of physicians, hospitals and healthcare systems nationwide accessed throughout the world, processing more than a half billion dollars in medical claims each year. With more than 15 years' experience in the EHR software industry and abundant client endorsements, iSALUS offers a turnkey approach for a smooth implementation process that will get your practice to meaningful use fast. Our world-class Operations and Support team is located right here in the U.S., willing and able to help guide your paper-to-electronic experience with a simple call or click.*

**About Kite Realty Group**

*Publicly traded on the NYSE since 2004, Kite Realty Group has a successful history in the real estate industry dating back to the 1950's. Kite Realty Group Trust is a full-service, vertically integrated real estate investment trust engaged in the ownership, operation, management, leasing, acquisition, construction, redevelopment and development of neighborhood and community shopping centers in selected markets in the United States. As of September 30, 2014, the company owned interests in a portfolio of 132 operating, development and redevelopment properties totaling*

approximately 26.7 million total square feet across 26 states. For more information, please visit the company's website at [www.kiterealty.com](http://www.kiterealty.com).

### **About Memory Ventures**

*Memory Ventures was created through ScanDigital, our first brand, which was founded in 2007. Since 2007, our portfolio of business has grown to encompass eight unique, direct-to-consumer brands in the focused area memory preservation. While our brands encompass many different products and services, the unifying characteristic is that each help consumers share and enjoy the best moments in life.*

*The portfolio is one of the fastest-growing companies in the U.S., having been twice fettered on the Inc. 500 list (2012, 2013) and twice featured on Deloitte's Fast500 list (2013, 2014). Our portfolio of businesses is fueled by a highly-efficient operation that leverages proprietary systems and technology. Through this platform we deliver exceptional customer experiences in a highly personalized manner while maintaining the scalability to sustain hyper growth.*

### **About Midwest Automotive Designs**

*Based in Elkhart, Indiana, Midwest Automotive Designs is the industry's leading custom luxury converter of vans and trucks and specializes in the popular Mercedes Benz Sprinter platform. The company was recently named to the 2014 Inc. 5000 list of fastest growing private companies in the United States.*

### **About nimblejack**

*nimblejack is an email marketing and CRM integration company, primarily focusing on the Salesforce Marketing Cloud platform. For organizations that value one-on-one relationships with their audiences, nimblejack is a trusted marketing technology partner with the expertise to deliver best-in-class, personalized digital communications.*

### **About Probo Medical**

*Probo Medical purchases, repairs and resells refurbished medical equipment to the healthcare community. For more information about the company, visit [www.probomedical.com](http://www.probomedical.com).*

### **About Ryno Strategic Solutions**

*Ryno Strategic Solutions, formerly Brickyard Marketing, grows businesses through digital lead generation and reporting. Our products include search engine optimization, content management, PPC management, website development and apps that are measured rigorously through Total Transparency Reporting, call tracking, coaching and monitoring. We are a Google Preferred Partner and a Google agency partner. A significant portion of our clients are in the HVAC, plumbing and other service industries. Ryno Strategic Solutions has offices in Phoenix, Arizona and Indianapolis, Indiana.*

### **About SmartIT**



*SmartIT is an Indiana-based IT services organization delivering staffing, technology and industry solutions to companies of sizes.*

### **About South Bend Modern Molding**

*South Bend Modern Molding manufactures custom manufactured molded rubber products and rubber assemblies. For more information, visit [www.sbmm.com](http://www.sbmm.com).*

### **About IEDC**

*Created in 2005 to replace the former Department of Commerce, the Indiana Economic Development Corporation is governed by a 12-member board chaired by Governor Mike Pence. Victor Smith serves as the Indiana Secretary of Commerce and Eric Doden is the president of the IEDC.*

*The IEDC oversees programs enacted by the General Assembly including tax credits, workforce training grants and public infrastructure assistance. All tax credits are performance-based. Therefore, companies must first invest in Indiana through job creation or capital investment before incentives are paid. A company who does not meet its full projections only receives a percentage of the incentives proportional to its actual investment. For more information about IEDC, visit [www.iedc.in.gov](http://www.iedc.in.gov).*

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### **Company Quotes:**

“Indiana is a proven commodity in business development and continues to create a stable environment where businesses can grow. The hand-shake between our business team and the government’s team has been exemplary. Business growth is not a short-term proposition. We have worked with many individuals and organizations, and they continue to prove to us that Indiana has a long-term plan for business growth and has committed the resources necessary to successfully execute that plan,” said Gary L. Vollmar, president of **AMI Industries**.

“We are very excited about the continued growth of Bluffton Motor Works with the addition of the AmeriBlue product line to the marketplace. There is definitely a renewed interest in the market for purchasing American-made products, and it is this desire that has become a significant factor in our growth. However, this growth cannot be sustained without good people. We are fortunate that we are based in northeast Indiana and that we have a dedicated team that is blessed with the Midwest work ethic. That’s the underlying reason for our success; it’s the dedication of our people and their commitment to servicing our customers. Our focus and direction has always been 'built in the United States for the United States,' and our team at Bluffton Motor Works foresees future growth and success as the market continues to rediscover the benefits of products that are made in the USA,” said David Nussear, president and chief executive officer of **Bluffton Motor Works**.

“This new manufacturing facility presents us with an excellent opportunity to leverage our unmatched expertise in the nuclear pharmacy industry to expand access to a therapeutic agent. Indiana is an excellent site for this new facility for a number of reasons, not the least of which are its international airport, outstanding freeway access and a large, robust pool of pharmaceutical manufacturing talent,” said Tiffany Olson, president of **Cardinal Health’s** Nuclear Pharmacy Services business.

“CloudBlue was originally established in Indianapolis in 2001 as Asset Forwarding Corporation. The company maintained its roots here for a number of reasons including, but not limited to, a core client-base and exemplary employees. The central-U.S. location has enabled us to serve clients that span a wider geographic footprint, allowing for expansion into other cities nationwide based on organic growth of the business rather than immediate need,” said Kevin Corrigan, senior director, remarketing at **CloudBlue**.

“Because our company has been operating continuously in Fort Wayne since its 1912 incorporation, we are very pleased to keep growing here. God has always blessed the business, from the beginning through the present, with third and fourth generation Deisters currently involved in daily operations. Thanks partly to support from Fort Wayne and from Indiana, we will not only be able to remain steady but increase our strong presence in this thriving community,” said E. Mark Deister, president of **Deister Machine Company**.

“Our business approach with our dealers, suppliers, employees and consumers has been pivotal to our success, which has led to unparalleled product demand in the

marketplace. We are a relationship-driven company with an emphasis on quality and value. We are proud to have built our workforce in Indiana where we have found people that encompass a work ethic that is second to none. We are thrilled to be able to build our business in a state and community that embraces the entrepreneurial spirit that invites and encourages growing businesses. We are proud to be an Indiana-based company,” said Don Clark, president and co-owner of **Grand Design RV**.

“As the market leader in supply of Indiana Limestone, we continue to focus on expanding our operation to satisfy and support the growth needs our key industry partners – the fabricators, dealers, masons and architects who work with Indiana Limestone,” said Matt Howard, chief financial officer of the **Indiana Limestone Company**.

“As healthcare providers across the nation continue to adapt to new laws and regulations, iSALUS offers an affordable, customizable, web-based product that can be implemented with ease. A complex and challenging healthcare landscape has created tremendous opportunity for iSALUS to partner with providers in an effort to increase overall collections, manage costs, and run an efficient practice. iSALUS Healthcare remains committed to growing its business in the state of Indiana as it offers a business-friendly climate evidenced by low operating costs, decreasing taxes, access to qualified employees and a centralized location for its nationwide practice,” said Michael Hall, co-founder and chief executive officer of **iSALUS**.

“Indiana has been home to Kite for over 50 years and while the last 18 months have been transformative, the future looks even brighter. The state’s business-friendly policies and growth trajectory supported our strategy in acquiring \$2.5 billion of assets since last November. The expansion of Kite has led us to increase our team by 60 percent, bringing two-thirds of those jobs to Indiana, and we have more roles to fill. Indiana and Kite offer the kind of opportunities that talent follows, and were able to successfully recruit from competitive job markets like New York City, Atlanta, Orlando and Chattanooga. We are pleased to be a part of the growth of Indiana and look forward to the future here,” said John A. Kite, chairman and chief executive officer of **Kite Realty Group**.

“We conducted an extensive search for our new location and home for Memory Ventures and explored options outside of our current California location throughout the U.S. The business climate, tax structure and access to the deep labor of Indiana were highly attractive and helped draw us to the state; however, most importantly the burgeoning entrepreneurial community in Fishers, where we will be located, was highly compelling. We are incredibly excited to call Indiana home and we look forward to growing and expanding our portfolio of businesses here,” said Anderson Schoenrock, chief executive officer of **Memory Ventures**.

“On behalf of the great team of people at Midwest Automotive Designs, I would like to thank Governor Pence and the state of Indiana for the tremendous support of our

growth initiatives,” said Tim Gray, president and founder of **Midwest Automotive Designs**.

“There’s a huge opportunity to scale our business. Indy is a great place to live and a great place to make a living. The people are not only smart and tech-savvy, they’re highly productive and hard working. We believe Indy is becoming an entrepreneurial powerhouse in the areas of marketing and technology. We’re happy to call Indy home and look forward to continued growth and expansion,” said Matt Pierson, president of **nimblejack**.

“Probo Medical sees a tremendous amount of opportunity to provide budget conscious healthcare providers with high quality refurbished medical equipment. With proprietary repair technologies and an experienced staff, Probe is ready to grow aggressively. Success is dependent on building an expert team and Indiana has a highly skilled and educated workforce,” said David Trogden, president of **Probo Medical**.

“Ryno Strategic Solutions exists to grow their client’s businesses. This is the driving force behind our company’s growth. Ryno is growing rapidly because we are getting great results for our clients by providing world class digital marketing, reporting and call tracking. We are expanding our Indiana presence in order to build our sales and operations teams. I’ve found that knowledge workers in Indiana bring a strong work ethic, outstanding values and a willingness to serve others. The heart of Indiana’s workforce is entrenched in a core belief that we can all win together bringing abundance to our families communities and this great state. We might be thought of as ‘just a farming state,’ but the truth is Indiana grows more than crops. Our people grow,” said Marcia Barnes, chief executive officer of **Ryno Strategic Solutions**.

“At SmartIT, we believe our growth in market share will continue to be strong, however; we realized it is made possible by an educated, available workforce and Indiana’s business-friendly environment. We look forward to a continued positive working relationship with both Indiana and Zionsville, Boone County in order to create jobs and continue the momentum,” said Paul Rothwell, chief operating officer of **SmartIT**.

“South Bend Modern Molding has experienced three consecutive years of tremendous growth. Increasing our capabilities to make products utilizing recycled rubber materials has opened up new markets and allowed for a period of growth that is unprecedented since our founding in 1942. With Indiana’s strong business climate and our factory’s access to good infrastructure and logistics, our growth has only been streamlined. We are pleased to continue our production expansion in Indiana, where our growing team will help steer us into our next era,” said Don Zimmerman, president of **South Bend Modern Molding**.

#### **Local Official Quotes:**

"Indy’s economy experienced a strong 2014 with several announcements such as Cummins, Angie’s List and Lowe’s that will have major impact to our city for years to

come. With more than 4,300 new job commitments this year, the future of our city is bright as we welcome new residents and businesses who are choosing Indy as the place they want to live, work and do business,” said **Indianapolis** Mayor Greg Ballard.

“**AMI Industries** is an innovative company with passionate leadership. We know that AMI considered several Midwestern locations for this facility, but for the second time, they chose Plymouth. Great things are happening here and we’re glad to have AMI as a part of it,” said Plymouth Mayor Mark Senter.

“**Bluffton Motor Works** is a good corporate citizen of our community, providing good jobs and enhancing our local economy. Their solid growth is evidence of BMW’s creative leadership and shows what can happen when private and public sectors work together toward common goals,” said Bluffton Mayor Ted Ellis.

“I’m encouraged by the unprecedented momentum and private investment that we’ve been experiencing in Fort Wayne. **Deister Machine Company** is making a significant commitment to adding new equipment and jobs. We appreciate their willingness to make a meaningful difference in our community as we work together to be an economic leader in our region,” said Fort Wayne Mayor Tom Henry.

“It’s exciting to see **Grand Design** ready to expand after such a short time since they began operations. Recreational vehicle manufacturing is leading the way in what is often described as a miraculous economic recovery in Elkhart County. The same county once referenced by the Wall Street Journal as the ‘white-hot epicenter of the recession’ had become an undesired icon of unemployment and economic decline. In an era of consolidation in a mature recreational vehicle industry, the Fenech brothers and their management team have clearly demonstrated how experience, hard work and desire to build a quality product can still take a new company to a high level of success,” said Mike Yoder, Elkhart County Commissioner.

“The investment and job growth for our county brought about by this expansion will help to not only grow **Indiana Limestone**, but the trickle-down effect of this investment and the jobs it will produce will certainly be of help to all the businesses in Lawrence County, and as a Lawrence County commissioner I am very excited about this opportunity,” said David Flinn, president of the Lawrence County Commission.

“On behalf of the Monroe County Board of Commissioners and the citizens of Monroe County, I wish to thank and congratulate **Indiana Limestone** for its investment in our county. We are so pleased that the company is re-investing in our area and our heritage. Limestone has been the “bedrock” of our early economy; as such, it is imbedded in our heritage. To see this investment by a company which has such a world-wide presence is especially notable. In the future the industry will continue to be a part of our Indiana economy and history. We appreciate the partnership with the state of Indiana and our counties to help facilitate the future growth and job opportunities in the limestone industry,” said Iris Kiesling, Monroe County Commissioner.

“We work very hard to attract new businesses to Fishers and support the emerging entrepreneurs that call our city home. These efforts bring jobs and investment to our community and strengthen Indiana’s economic position in today’s competitive market,” said Fishers Town Manager Scott Fadness in regard to **Memory Ventures** and **ProboMedical**.

“We are excited to have **Midwest Automotive Designs** expanding their operation in Elkhart. We are proud of the success they have experienced in our community. This is another vote of confidence in our skilled workforce, our network of quality suppliers and our strategic location. It is proof that Elkhart is a prime location for manufacturing,” said Elkhart Mayor Dick Moore.

**SmartIT** is exactly the sort of forward-thinking company Boone County wants to attract. We look forward to working with the SmartIT team for years to come,” added Tom Lingafelter, president of the Boone County Redevelopment Commission.

“**SmartIT**'s move to Zionsville will grant the company access to a qualified workforce and will allow for future growth. We couldn't be happier with SmartIT's decision to make Zionsville its home,” said Jeff Papa, president of the Zionsville Town Council.

“**South Bend Modern Molding** continues to be a staple of local Mishawaka manufacturing. Over the years, one of the elements that impresses us the most is their continued attention to new project development,” said Mishawaka Mayor Dave Wood.